# Port St. Lucie City Center Master Plan Public Workshop





# **Project Objectives**

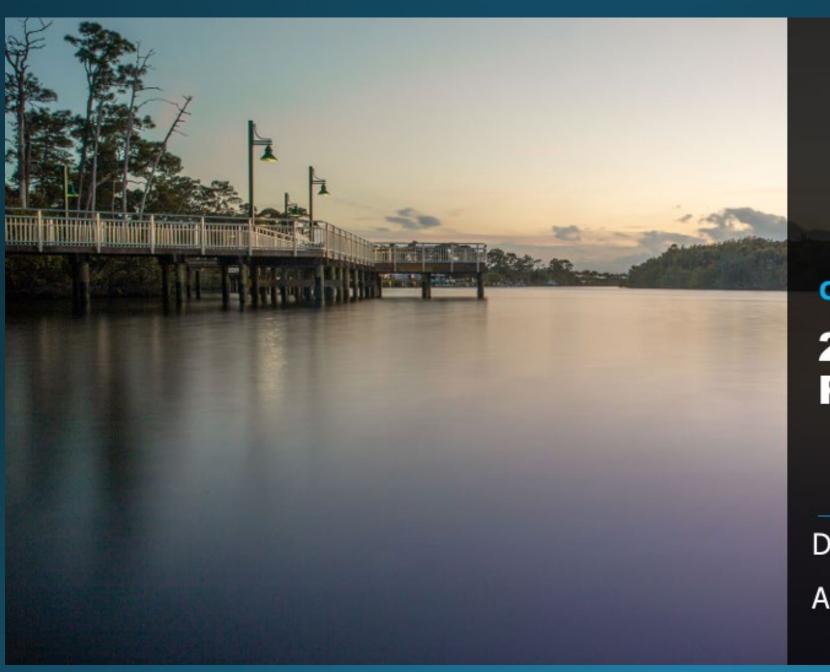
Review Demographic & Market Data Related to the City and City Center Property

Evaluate Current Uses of the City Center Property & Its Role in the City of Port St. Lucie

Gain Feedback from the Public about Development Opportunities ~ Types of Uses, Scale, Activities, Needs and Desires ... Entertainment? Office? Residential? Hotel? Public Uses?

Test Various Scenarios to Evaluate Development, Phasing, Revenues, Strategies & Benefits/Challenges

How Can the City Center Property Best Serve Port St. Lucie?





**City of Port St. Lucie** 

2022 Strategic Plan Update

Draft for Council Review April 18, 2022

### **OUR VISION**

Port St. Lucie has
Great Neighborhoods;
Excellent Educational Opportunities for lifelong learning;
a Diverse Local Economy and Employment options;
Convenient Transportation;
Unique Natural Resources including the St. Lucie River;
and Leisure Opportunities for an Active Lifestyle.

"Port St. Lucie is a Safe, Beautiful, and Prosperous City for All People – Your Hometown."



Draft for Council Review April 18, 2022

## Goal 4: Diverse Economy & Employment Opportunities



**75%** of residents at the 2022 Citizen Summit suggest **Events/Entertainment** be prioritized on the City Center property acquired by the City followed by **Dining & Retail**.







of residents rated overall economic health positively, similar to the national benchmark. of residents rated employment opportunities positively, similar to the national benchmark and an increase of +10% over 2022.

In this goal, we aim to expand economic opportunities, develop partnerships and improve processes necessary to ensure a diverse, thriving economy and job growth.

## **Revitalize City Center**

PRIORITY PROJECTS



Develop Master Plan for City Center

 FY 21/22 – 22/23: Launched following acquisition of City Center

"Looking forward to development of Civic Center. Would like to see US1 improve once development plans take flight."

-2022 Citizen Summit Participant



Engage Private Redevelopment Partner with City/CRA

 FY 22/23: Initiate RFP Process to Select Private Sector Partner(s) to Implement City Center Master Plan

## **Advance Mobility**

PRIORITY PROJECTS



esign the Village Green Drive orridor Revitalization Project

July 2021: Final Conceptual Mas Plan adopted

FY 22/23: Design of Hog Per Trail

Seeking grant funds for design/construction

### **Advance Culture** & The Arts

PRIORITY PROJECTS



### Expand Cultural Offerings/Special Events

- Expanded offerings and events planned by MIDFLORIDA Event Center and Parks & Recreation
- Development of a signature multi-cultural/international festival celebrating PSL's diversity

# Project Team

City of Port St. Lucie

CRA & all City Departments

- Treasure Coast Regional Planning Council Master Plan
- PFM Financial / Market Analysis
- HVS Event Center & Hotel Analysis

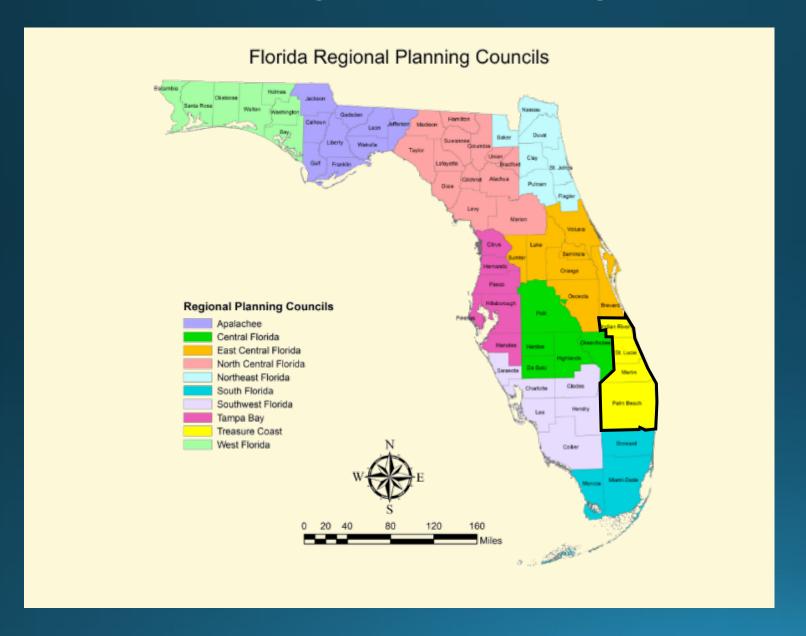








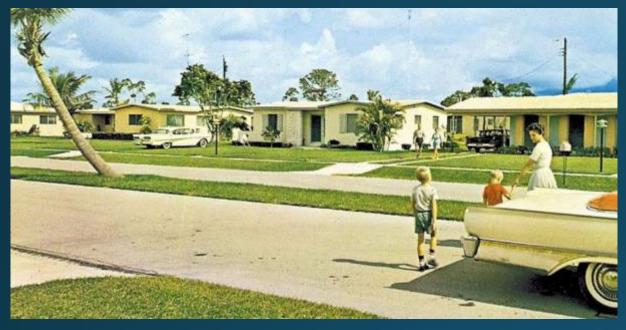
# Who is the Regional Planning Council?



## **Fun Facts**

- Public Agencies
- One of 10 RPCs
   Statewide
- Specialists in Visioning,
   Economic Development,
   Redevelopment Planning
   & Complete Streets
- Provide Technical Assistance to Local Governments & Agencies

## A Look Backwards ...





# LIFE IN PORT ST. LUCIE, FLORIDA



BOATING - Miles of friendly waters to exploze - wonderful boating on the St. Lucie River, Intracoastal Waterway, Atlantic Ocean, and on the Cross State Canal to Florida's West Coast.



FINE LIVING-Port St. Lucie is a community lived in and loved, with beautiful homes, wide, paved streets, parks, electricity and telephone. Shopping, movies, schools, churches are all nearby.

## Start Now to Own Your Own Choice Land on Florida's Famous East Coast

Lank at the people on these pages, cripying the imppy, released, fun-ciled life folks of all ages find in Pairi St. Lucie. And decide to start, right sow, to propure the way for your own wenderful fidure in this sub-tropical paradim-

Post St. Lucia is a fine, manufully planned, progressive community-trails in a setting of great emberal beauty. The land is high and day enabled with stately place. The levely St. Levie River which winds through the property, is one of the most pictureque in all Florida. And so you drove thorough the countryside, you will marvel at the brouty of the green and gold unrue groves and sever the sweet scent of (eigrant orange blocooms.

The elimits is delightful - warmed in winter and cooled in summer by provailing trade winds from the Atlantic Ocean. Hors, you can enjoy your favorite outdoor sport - rains tropical frants, vegetables, and corgious, motic flowers throughout the year.

And the location is ideal, on the fast growing East Coast, femous for its millionaires' possession, and lugary posset hotels.

### BIG 80' x 125' HOMESITES \$10 DOWN-\$10 A MONTH SALE \$995

Yet, thenks to the femous Mackie Plan, you can buy your own choice place of property in Post St. Lucio empy all the conveniences and advantages of Florals's Fost Coast - for money you'll hardly even mice. Just \$10 down and \$10 a month buys a big, well-incased housesite.

Why not start, right now, to own your own "place in the sun" in Part St. Lucis?

All you do is fill out the coupon below and mail with a \$10 deposit. As soon as your deposit is received, you will be sent a contract, and a map abowing the exect location of your property. Then pay only \$10 a roundly, which includes 5% interest, until your contract is completed.

But don't out it off. Art new! Prices suffect to change without notice.

### YOUR GUARANTEE

- You see protected three week by the arbetested recopran of Gen-oral Development Corporation.
- By the more than 50 prom experience of the Machie Company, and property at the Machie boothers.
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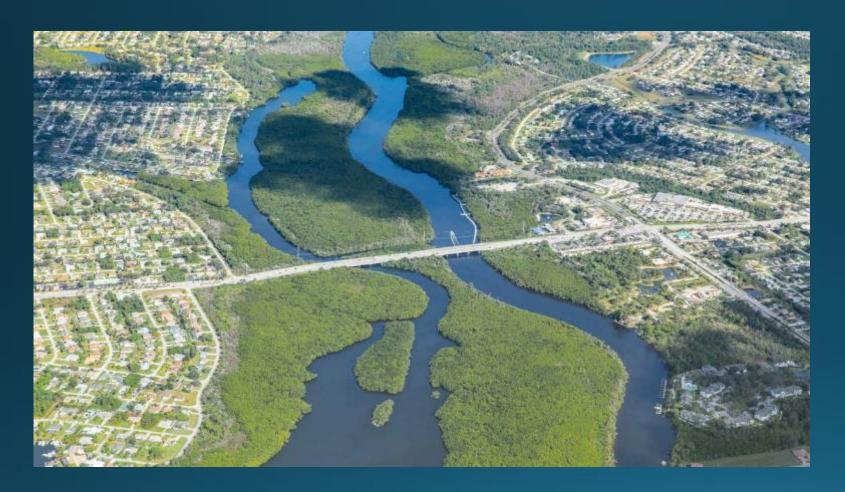
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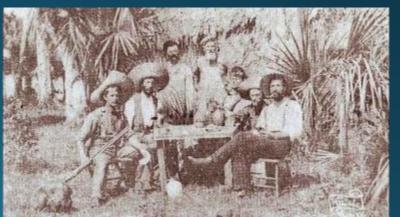
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# A Look Backwards ...





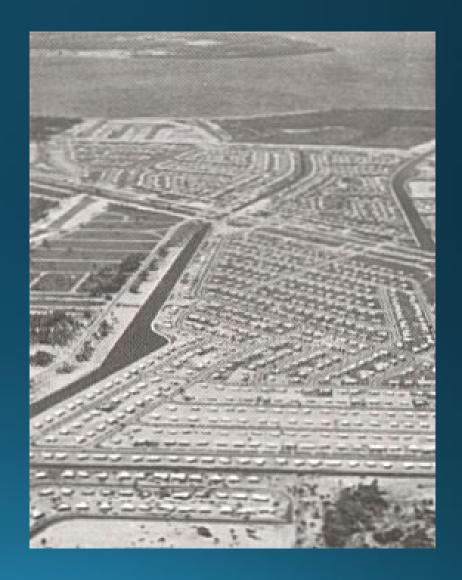
Sandpiper Bay Villas



Spruce Bluff

# A Look Backwards ...





# he Planning History of the City of

# St. Lucie,



Pre-1960s

1960s **Subdivision Decade** 

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1970s Zoning Decade

1980s Comprehensive Planning Decade

1990s Water, Sewer, Fire, Design Decade

2000s **Boom to Bust and Weather Events Decade**  2010s



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# Why Everyone Else Loves Lucie Too ...



### Port St. Lucie ranked among the top 15 boomtowns in America

In a new study, SmartAsset uncovered the fastest-growing cities in the U.S. We analyzed data for 494 of the largest cities across topics measuring growth of the population, income, GDP, businesses, housing and changes in unemployment. 11/30/2022 12:22 PM



### PSL ranks No. 22 best place to retire in the U.S. in 2022-2023

Daytona Beach (No. 7), Sarasota (No. 11), Melbourne (No. 12), Lakeland (No. 13), Ocala (No. 16) and Port St. Lucie (No. 22) all ranked in the top 25.



### PSL ranks No. 6 city in Florida with the most new businesses

Florida and other Southern states rank high for new businesses, a study said. 22 FL cities are on a list of most new businesses per capita.

10/17/2022 3:38 PM

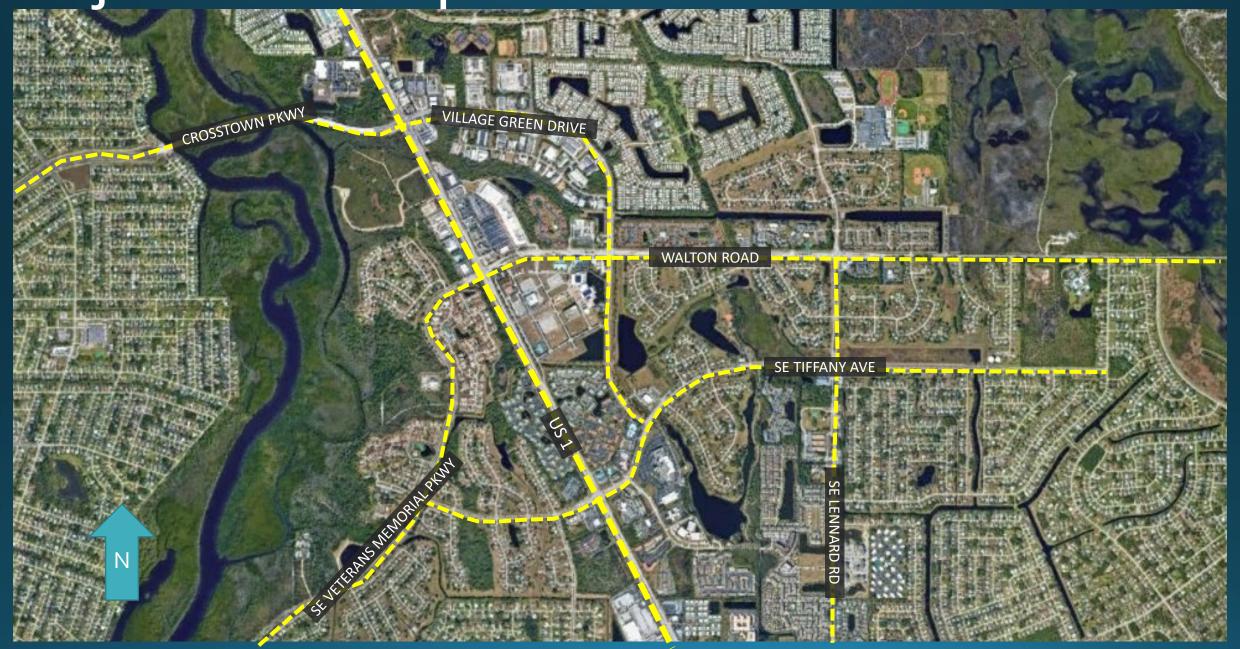


### PSL ranks among safest cities in the U.S.

To determine where Americans can feel most protected against life's hazards, including nonphysical forms of danger, WalletHub compared more than 180 U.S. cities across 42 key metrics.

10/10/2022 7:04 AM

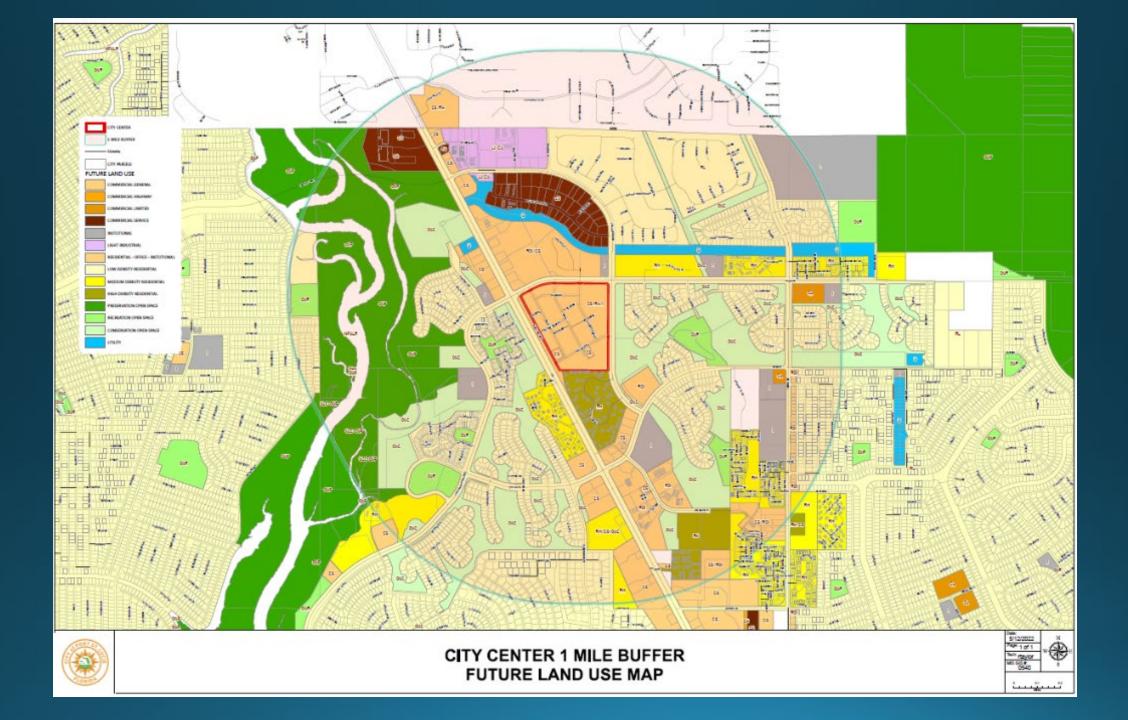
**Project Location Map** 



# **Project Location Map**

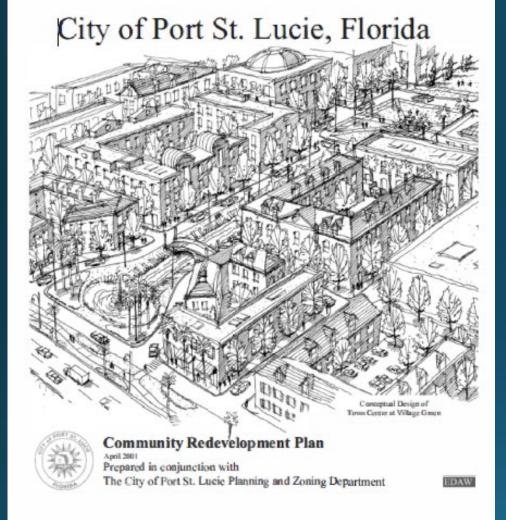






## A bit of history ...





This is an important time for the City of Port St. Lucie. The City is facing tremendous growth pressure; the current population of 90,000 is projected to exceed 150,000 in the next 20 years and ultimately exceed 200,000. When the City was incorporated in 1961, the original city designers gave little consideration to the diversity of land uses needed to service a city of this size. As a result, most residents of the city work, shop and find entertainment outside of the City and the City has no established central core. This increases traffic, negatively impacts the City's tax base as well as the ability of the City to meet service demands from growth.

The City of Port St. Lucie's

Community Redevelopment Area

will be a central gathering place

that creates an identity for the city

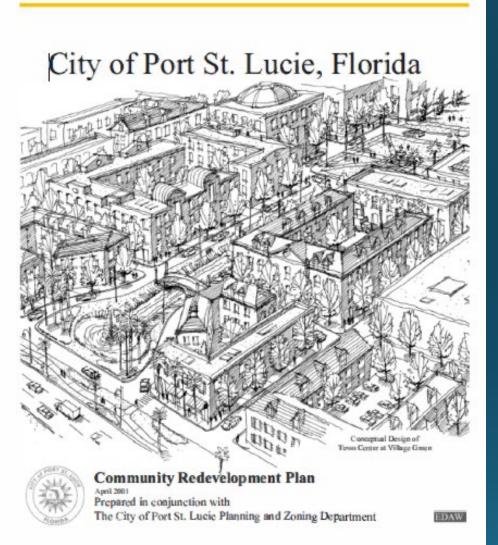
as well as provides

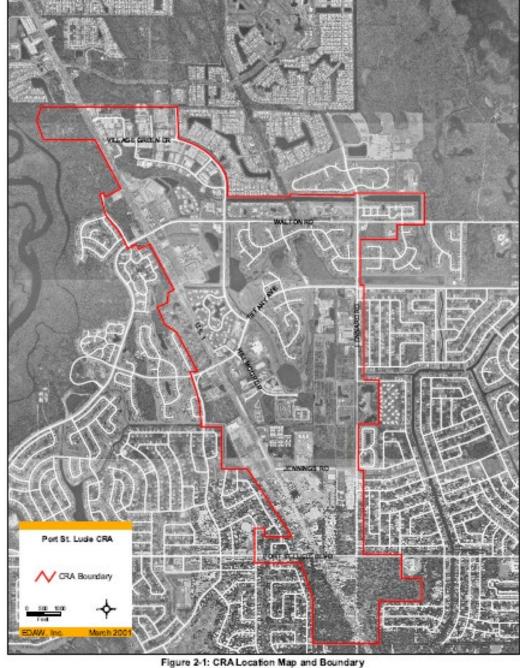
entertainment and economic opportunities.

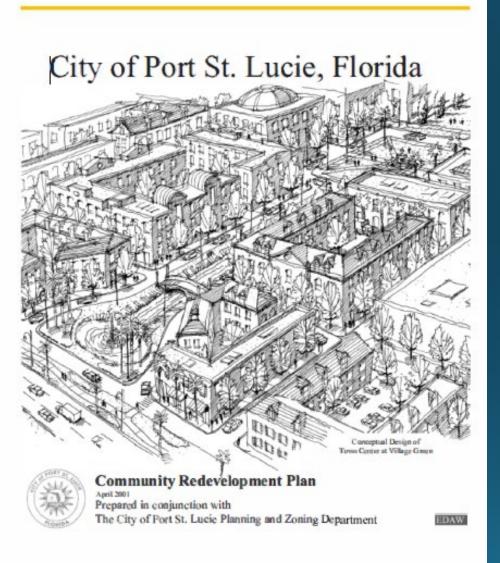
The area will include a variety of development districts

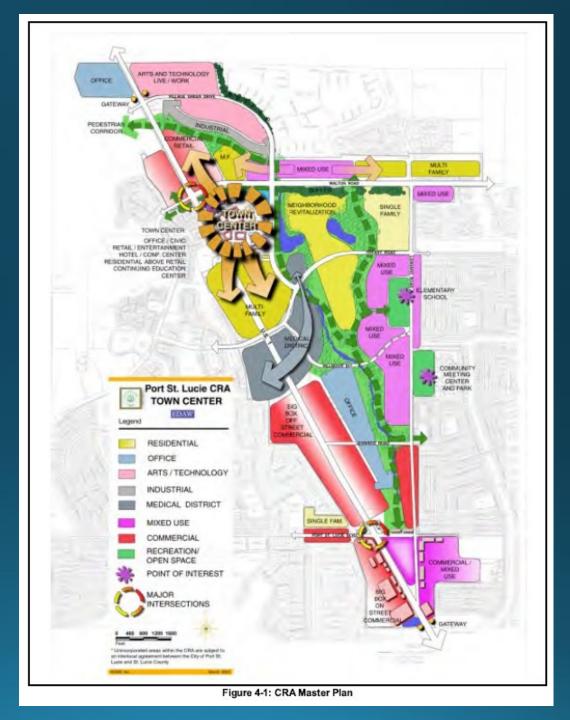
and connective open space to better serve

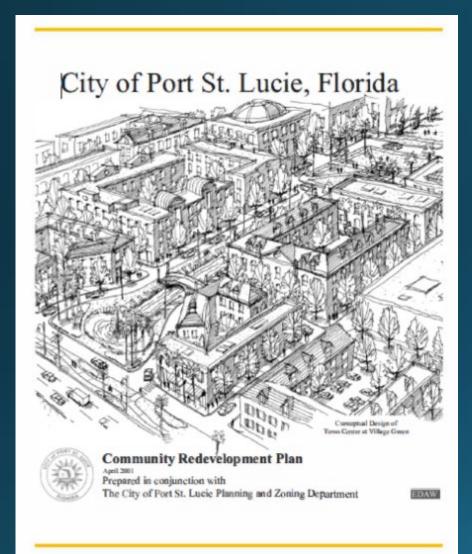
Port St. Lucie's current and future population.





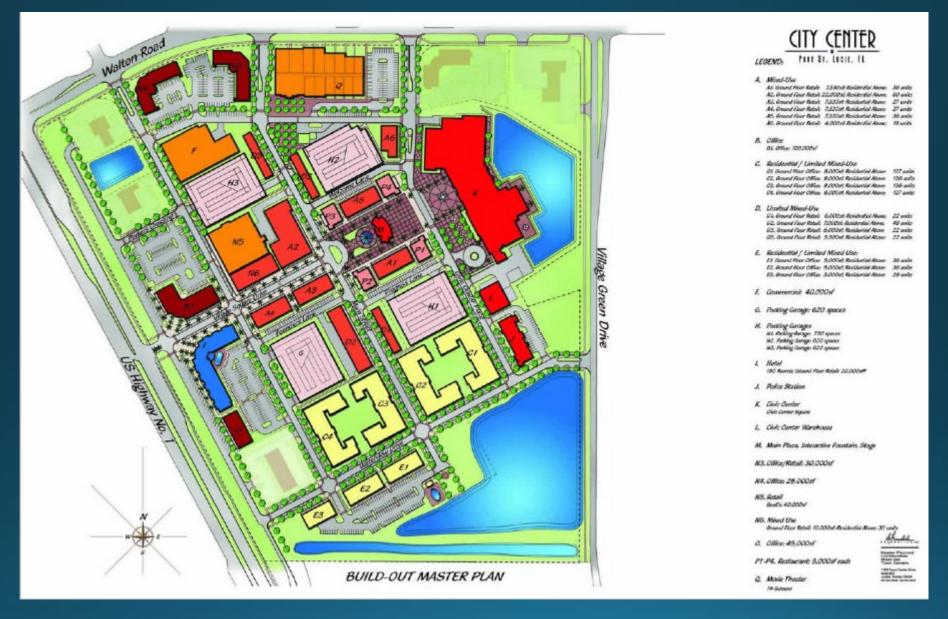


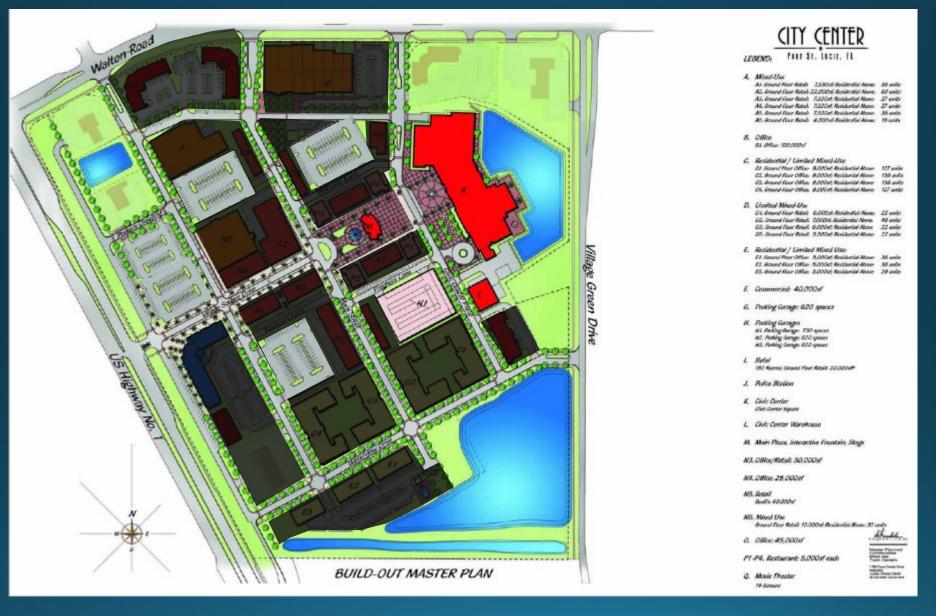






Town Center Concept Sketch

















Port St. Lucie sues developer, lender of unfinished City Center property

Oct. 15, 2012



**GROWTH & DEVELOPMENT** 



### Port St. Lucie considering buying longundeveloped City Center land Feb. 02, 2016

Feds near to closing fraud case against Port St. Lucie City Center developer Lily Zhong

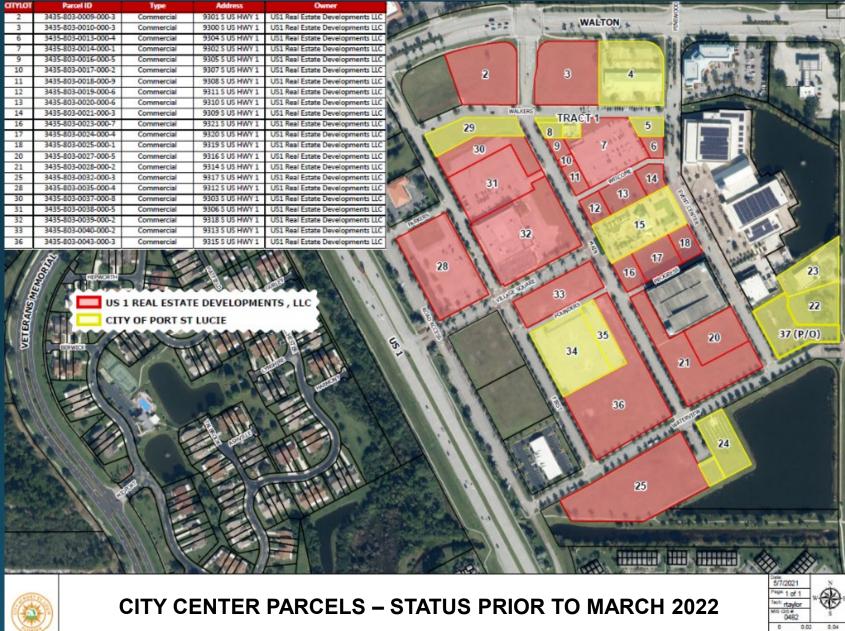
City Center land in Port St. Lucie will be sold to Hollywood developer for \$750,000 Sept. 21, 2018

> Port St. Lucie's City Center: One suitor exits, but another shows interest

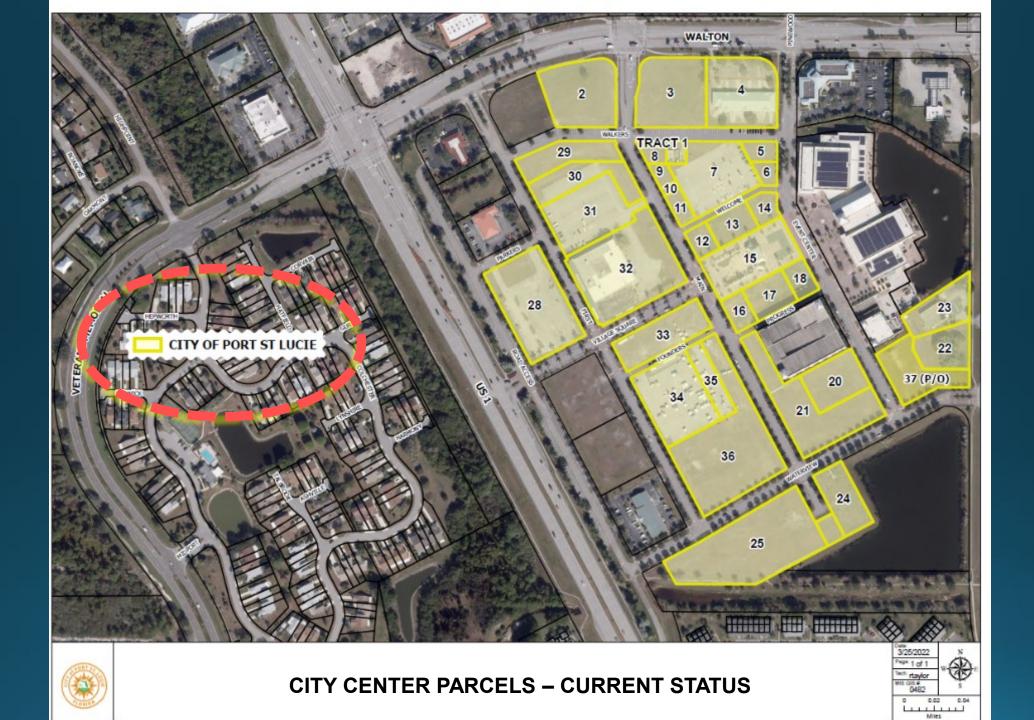
# Port St. Lucie finally buys 21 acres at City Center; developing a master plan is next

March 11, 2022













## What is a City Center?

# city centre noun

#### **British**

: the main or central part of a city: the part of a city where there are tall buildings, stores, offices, etc.

https://www.merriam-webster.com/dictionary/city%2ocentre

### City centre



A **city centre** is the commercial, cultural and often the historical, political, and geographic heart of a <u>city</u>. The term "city centre" is primarily used in <u>British English</u>, and closely equivalent terms exist in other languages, such as "*centre-ville*" in French. In the <u>United States</u>, the term "<u>downtown</u>" is generally used ...

The city centre is the (often historical) area of a city where commerce, entertainment, shopping, and political power are concentrated.

https://en.wikipedia.org/wiki/City\_centre



Rosemary Square (formerly City Place) – West Palm Beach. FL



Abacoa Town Center – Jupiter, FL



CityCentre – Houston, TX



City Center – Port St. Lucie, FL

# 10 Components of Successful City Centers

Mix of Uses \* Walkable \* Connected

Public Art \* Vibrant Placemaking \* Sustainability

Controlled Parking \* Gathering Places

Distinctive Architecture \* Market Responsive

#### Public Uses ~ Event Center



MIDFLORIDA Credit Union Event Center

## A Sampling of Events ...













Saturday, 10 a.m. - 5 p.m. Sunday, 10 a.m. - 4 p.m.







www.PSLParks.com | 772-878-2277





CANDLES - GIFTS - CHRISTMAS DECOR

MIDFLORIDA EVENT CENTER WESLUCIE

MIDFLORID/

**LIOUT** community credit union

Presented by

JO DEE MESSINA

TICKETS ON SALE NOV. 2 AT 10 A.M.





TRACY BYRD



9221 SE Event Center PL, Port St, Lucie, FL 34952





**Events and Shows** 







**Art Exhibitions** 







Florida Sports Hall of Fame



Banquets & Meetings





Receptions



Family & Personal Events

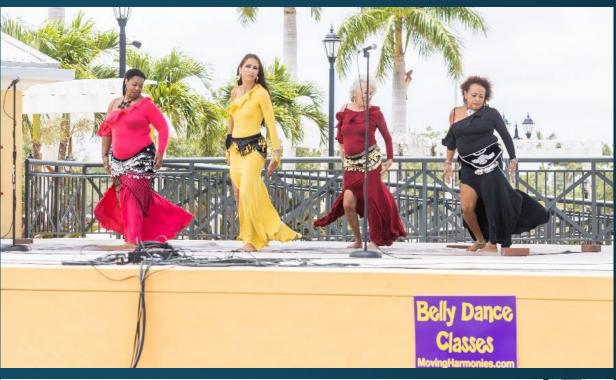
























Summer Camps







Festivals of all Sizes





Concerts & Shows















# MidFlorida Event Center – Current Programming

- 4 Concerts
- Oktoberfest
- Bacon Festival
- Fall Festival
- San Juan Festival
- Caribbean Music Festival
- Festival of Lights & Parade
- PSL in Lights
- Treasure Coast Puerto Rican Day Festival
   & Parade
- Hot Wheelz Car Show
- Seafood Festival
- PSL Arts & Craft Show
- PSL Wine, Beer, and Spirts Festival
- Garlic Festival

- St. Patrick's Day Festival
- Strawberry Festival
- Community Clean-Up
- Pride Festival
- Spring Festival
- Haitian Flag Day Festival
- 4<sup>th</sup> July Freedom Festival
- Christmas in July
- Babe Ruth Tournament Opening Ceremonies (twice annually)
- International Food Festival
- Harvest Festival
- Walk for Life

# Public Uses ~ Recreation























# MIDFLORIDA Credit Union Event Center Market and Feasibility Study

Port St. Lucie, Florida

*November 9, 2022* 

#### **Facility Layout Comparison**



#### **Existing**



Emerald Ballroom	13,501
Ruby Hall	5,790
TOTAL FUNCTION SPACE	19,291

#### **Proposed**



Exhibit Hall	45,000
Grand Ballroom	20,000
Meeting Rooms	10,000
TOTAL FUNCTION SPACE	75,000

#### **Comparison of Demand Projections**



#### **MFEC Historic Demand**

Events	Historic Average (Without 2020)	Stabilized Demand (2029)	Difference
Conference	5	10	5
Consumer Show	15	20	6
Banquet	37	65	29
Meeting	45	100	56
Sports	6	12	6
Assembly	25	30	5
Concert	8	15	8
Festival	11	20	9
Total	150	272	122
Attendees			
Conference	2,860	7,000	4,140
Consumer Show	13,403	24,000	10,597
Banquet	9,206	16,300	7,094
Meeting	2,945	7,500	4,555
Sports	5,040	6,000	961
Assembly	6,588	8,300	1,712
Concert	2,125	10,500	8,376
Festival	28,423	50,000	21,577
Total	70,589	129,600	59,011

#### **National Comparable Convention Centers**

	Comparable Facility 1	Comparable Facility 2	Comparable Facility 3	Comparable Set Average	Expanded MFEC
Total Events	220	365	228	271	272
Total Attendees	147,286	238,657	178,571	188,171	129,600

Include 200-350 room hotels attached or adjacent to centers

Assumes no hotel in estimate

HOTEL FEASIBILITY STUDY ANTICIPATED
TO BEGIN JANUARY 2023



# Port St. Lucie City Center Master Plan Preliminary Market Study Summary

**Presented By: PFM** 

November 7, 2022

200 S. Orange Avenue Ste 760 Orlando, FL 32801 3501 Quadrangle Blvd Ste 270 Orlando, FL 32817 www.pfm.com



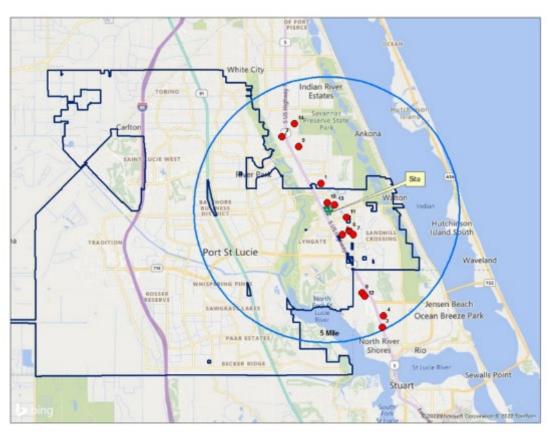
#### City Center Master Plan – Preliminary Market Study

- Four development components analyzed:
  - Residential (Multi-Family, For-Sale and For-Rent)
  - Retail
  - Office
  - Hotel
- Demand estimated through 2040
- Findings are preliminary with additional analysis underway



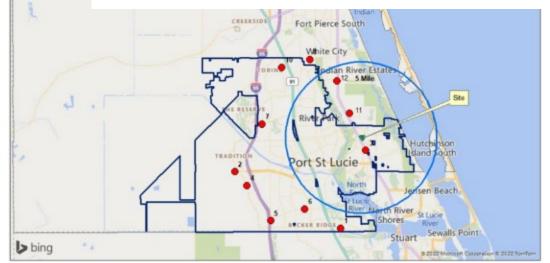
#### **City Center Master Plan – Apartment Summary**

#### **5-Mile Radius Apartment Comparables**



#### **Apartment Pipeline Projects**

	<u>ID</u>	Property Name	Property Address	<u>City</u>	State	<u>Zip</u>	Units	Buildi
	1	Mason Veranda	90 SE Collins Ln	Port Saint Lucie	FL	34984	100	Under C
	2	Boardwalk at Tradition	11918 Community Blvd	Port Saint Lucie	FL	34987	214	Under C
	3	Mason Port St. Lucie Apts	9905 S US Highway 1	Port Saint Lucie	FL	34952	252	Under C
	4	Village at Tradition	11750 SW Village Pky	Port Saint Lucie	FL	34987	372	Under C
San	5	Unnamed	1697 SW Gadsan Ave	Port Saint Lucie	FL	34953	286	Under C
-	6	The Cottages at Tradition	8950 SW Paar Dr	Port Saint Lucie	FL	34953	286	Under C
	7	Town Place at St. Lucie West Apts	SW Fountainview Blvd	Saint Lucie West	FL	34986	200	Propose
	8	Ravinia of Port St. Lucie	W Midway Rd	Fort Pierce	FL	34981	148	Propose
N N	9	Misty Creek Preserve	3614 Okeechobee Rd	Fort Pierce	FL	34947	144	Propose
_	10	Haddon Point Apartments	5400 NW Rabbit Run	Port Saint Lucie	FL	34986	116	Propose
	11	Ibis Apartments	NE of US 1 & Mediterranean Blvd S.	Port Saint Lucie	FL		200	Propose
-	12	Eden Oaks	SW of US 1 & Saeger Ave.	Port Saint Lucie	FL		75	Propose
	13	Indrio Pines Apartments	NW of Indrio Rd & Slash Pine Trail	Fort Pierce	FL		94	Propose
	14	Sugar Sands Apartments	SE of Miramar Ave & Royal Palm Ave	Fort Pierce	FL		84	Propose
						TOTAL	2,571	





#### City Center Master Plan – Apartment Summary

#### Apartments

- Through 2040, CCMP could support a total of 1,919 units
- Through 2031, CCMP could support a total of 910 units
- Through 2026, CCMP could support a total of 392 units
- Based on data to date, Phase 1 apartments could average \$1,500 to \$2,500 for 1-bedroom to 3-bedroom apartments
- Average rate per square foot of \$2.18
- Potential unit mix through 2031:
  - 40% 1-bedroom
  - 45% 2-bedroom
  - 15% 3-bedroom



#### **City Center Master Plan – Retail Summary**

- The market strength of City Center is as a public open-space oriented, mixed-use development with significant public uses.
- Natural attractor for restaurant uses
- Civic Center and outdoor event and stage areas will attract significant local interest, participation, and attendance.
- Public use plus on-site residential growth could support 85,000 to
   175,000 SF of restaurant and retail space over a twenty-year horizon.

		5-Yr	10-Yr	15-Yr	20-Yr
Food and Beverage within 10 minutes growth 2021-		SQFT	SQFT	SQFT	SQFT
2026	Sales	Need	Need	Need	Need
All FOOD	\$29,340,371	73,351	146,702	220,053	293,404
All Personal Care	\$4,372,528	10,931	21,863	32,794	43,725
TOTAL (10-Minute Market)		84,282	168,564	252,847	337,129
25% Mkt Capture of 10-Min Mkt (All Food)		18,338	36,675	55,013	73,351
25% Mkt Capture of 10-Min Mkt (All Personal Care)		2,733	5,466	8,198	10,931
Total Food, Beverage, Personal Svc		21,071	42,141	63,212	84,282
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		5-Yr	10-Yr	15-Yr	20-Yr
Food and Beverage within 20 minutes growth 2021-		SQFT	SQFT	SQFT	SQFT
2026	Sales	Need	Need	Need	Need
All FOOD	\$151,460,314	378,651	757,302	1,135,952	1,514,603
All PERSONAL SERVICE	\$21,948,220	54,871	109,741	164,612	219,482
TOTAL (20-Minute Market)		433,521	867,043	1,300,564	1,734,085
10% Mkt Capture of 20-Min Mkt (All Food)		37,865	75,730	113,595	151,460
10% Mkt Capture of 20-Min Mkt (All Personal Care)		5,487	10,974	16,461	21,948
Total Food, Beverage, Personal Svc		43,352	86,704	130,056	173,409
<u> </u>					



#### **City Center Master Plan – Office Summary**

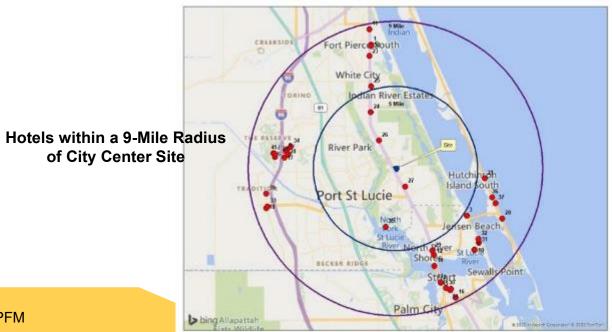
 CCMP could support an estimated 105,610 square feet of office space through 2040.

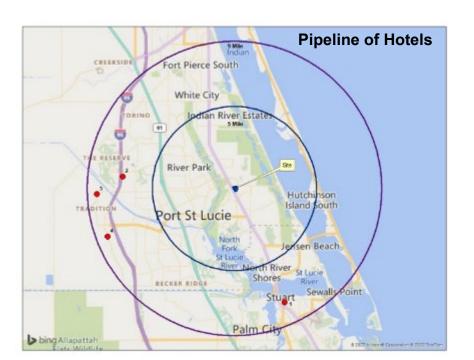
Project Market Capture							
Year	2023	2024	2025	2026	2027	2028	
Office Space Construction (SqFt)	3,105	3,879	13,380	6,516	11,095	0	
Year	2029	2030	2031	2032	2033	2034	
Office Space Construction (SqFt)	11,591	605	4,415	6,240	2,743	3,372	
Year	2035	2036	2037	2038	2039	2040	
Office Space Construction (SqFt)	2,036	5,306	7,476	6,516	11,095	6,240	
Avg, Annual Market Capture (5-Mile)	50%						
Avg. Annual Market Capture (SQFT)	5,867						
Project Capture Total (FORECAST)	105,610						



#### City Center Master Plan – Hotel Summary

- Current hotel locations mostly on coast/barrier islands or along I-95 (Tradition interchange)
- Current market demand does not support hotel development
- CCMP hotel development will rely on Events Center activity
- Recommend maintaining development flexibility for a 100-room upper midscale hotel, which will need an estimated 2.5 acres, or larger based on pending hotel study.





# Gathering spaces ...



Celebration Pointe – Gainesville, FL

### Mix of uses ... Retail, Workplace, Residential, Hotel



### Lifestyle entertainment ...



### Public Art ...



Phoenix Convention Center, AZ





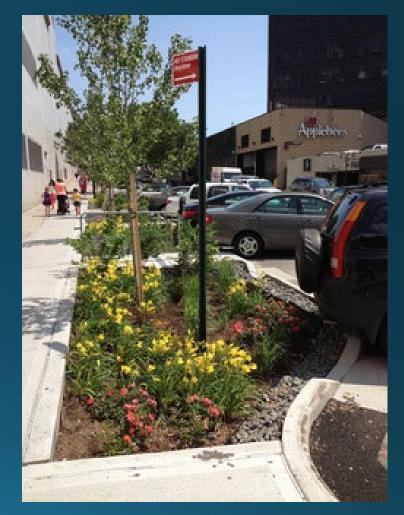
Hampton Roads Convention Center, VA



Colorado Convention Center, CO

### Sustainability ...





Oregon Convention Center, OR

### Varying Building Heights ...



### Vibrant Placemaking ...





Redmond Town Center – Seattle, WA

### Connectivity and Access ...



### Controlled parking ...





# Among the possible uses for City Center, which do you think are the priorities?

Convention Center	Concert & Performance Venue	Hotel
Government & Public Services	Recreation	Retail, Shopping & Dining
General & Medical Office	Entertainment	Residential





# What would bring you to the City Center property more often?

Shopping & Dining	Concerts & Shows	Community Events & Festivals
A New Place to Live	Spectator Sports	Medical Services
Recreational Acti	vities Gove	rnmental Services

### Next Steps

DUE DILIGENCE	COMPLETE
STAKEHOLDER INTERVIEWS	COMPLETE
WORKSHOP 1	TONIGHT
COMPLETE HOTEL & MARKET STUDIES	
DEVELOP DESIGN CONCEPTS	JAN – APRIL 2023
EVALUATE FINANCIAL FEASIBILITY	A STANDARD OF THE STANDARD OF
WORKSHOP 2	MAY 2023
FINDINGS & RECOMMENDATIONS	JULY 2023

### For More Information

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Key word: City Center

## Port St. Lucie City Center Master Plan Public Workshop



